



Implementing ethical social change

Inquiring Systems, Inc. (ISI) is a 501(c) (3) nonprofit corporation, founded in 1978. Our overall charitable purpose is “improving the human condition” by providing “ethical and sustainable ecosystem management services”. Our goals for the projects, people and communities, and for the ecosystems with which we are involved include:

- Long-term economic viability
- Self-sufficiency
- Sustainability

We offer fiscal sponsorship and business management services to NGO’s, nonprofit organizations, ethically directed business entities, and government agencies throughout the world. ISI also provides in depth development and resiliency (recovery) services to companies in distress, in addition to developing and manages our own projects.

ISI is committed to the ethical implementation of constructive social change. We use an *Inquiring Systems Approach* to problem solving and decision-making. Our objective is to translate good intentions into practical, effective and worthwhile outcomes. Integrated into our comprehensive management services are the most appropriate and compatible training and technical assistance available today.

ISI operates differently than almost all other nonprofit organizations in that we drive responsibility and authority down into the organizational ecosystems with which we are engaged; and we draw accountability back up through the system. ISI has a small highly competent Board of Directors and ensures functional accountability for each of ISI’s project/clients by requiring them to each have a well-functioning and fully engaged policy-making Advisory Board (that is, their own Board of Directors), who are responsible for the oversight, control and policy-making aspects of their respective project.

Here are some of our accomplishments:

- Project management, business management, fiscal sponsorship services, and training / technical assistance services to 3,700+ organizations, primarily nonprofits and NGOs, along with some value-driven, socially responsible for-profit entities.
- Fiscal management, business development and business recovery assistance to 280+ companies throughout the United States and in 32 countries.
- \$145+ million in acquisition of capital for our projects/clients through grants, contributions, private investments, loans, joint ventures and tax-exempt bond financing.

- Negotiated and obtained over \$230 million in service contracts with industry and government agencies.
- Workshop and seminar training for over 26,000 senior executives, project managers and board members in 35 states and in Canada.
- ISI does not advertise, market or solicit clients. Since 1978, 99% of our clients have been a direct word of mouth referral.

ISI functions primarily as a resource for information and guidance, and as a guarantor for:

- Overall efficacy of the project
- Adherence to mutually agreed to ethical values and principles
- Economic viability, sustainability, and the ability to achieve your mission and charitable purposes.
- The corporate shield of protection for the nonprofit project, including: liability insurance coverage (\$1 million per occurrence, \$2 million aggregate), and the 501(c)3 status necessary to receive contributions and grants that are fully tax-deductible.

ISI is focused on the “Ethical Implementation of Constructive Social Change” and specializes in the following areas of emphasis:

Ethically directed business planning, development and management
 Financial planning and management
 Market planning and management
 Capital acquisition
 Debt management
 Personnel policy planning
 Negotiations and contract agreements
 Program planning and management
 Business recovery, restoration and viability
 Conflict mediation and resolution
 Inquiring Systems Approach to problem solving and decision-making
 Ecosystems restoration and recovery - enhancing health, viability and sustainability